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Беларускі вытворча-гандлевы  
канцэрн «БЕЛЛЯСПАПЕРПРАМ»

**Адкрытае акцыянернае таварыства**  
**«Івацэвічдрэў»**

Рэспубліка Беларусь  
225 295 г. Івацэвічы, Брэсцкая вобласць  
вул. Загородная, 2  
тэл. (01645) 2-21-04 тэл./факс (01645) 2-14-82  
р/р 3012101940040,  
ЦБП № 111 філіял № 802  
ААТ "АСБ "Беларусбанк" у г. Івацэвічы  
код 245 вул. Савецкая, 16

Белорусский производственно-торговый  
концерн «БЕЛЛЕСБУМПРОМ»

**Открытое акционерное общество**  
**«Ивацевичдрев»**

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код 245 ул. Советская, 16

Исх. « 06 » 12 2013 № 29.6/13.2996  
на № \_\_\_\_\_ ад \_\_\_\_\_

**Embassy of the Republik of Belarus**

**Business offer for production  
from OJSC "Ivatsevichdrev"**

Open joint stock company "Ivatsevichdrev" is one of Belarus' largest woodworking companies as a part of the Belarussian production and trade concern of forestry, wood-processing and pulp-and-paper industry "BELLESBUMPROM".

OJSC "Ivatsevichdrev" is located in Ivatsevichi, 225295 Zagorodnaya str. 2, Brest region. This is a city-forming enterprise with an average headcount of 1301.

The company consists of:

1. particle boards production
2. laminated boards production

For many decades meets OJSC "Ivatsevichdrev" its clients' demand for high-quality products, big range of goods and parts for furniture production and others needs.

OJSC "Ivatsevichdrev" is always open to mutually profitable cooperation and interested in meeting new customers.

Please find enclosed business offers for production of OJSC "Ivatsevichdrev".

Our website is [www.ivacevichdrev.by](http://www.ivacevichdrev.by). Our e-mail address is [ivacevichdrev@mail.ru](mailto:ivacevichdrev@mail.ru).

Persons in charge:

- chief of trade and foreign economic relation department - Ivan Evgenjevitch Soroka, Phone +375 1645 35373/. Email: [ivacevich.drev@mail.ru](mailto:ivacevich.drev@mail.ru)

Yours faithfully,

General Director  
OJSC "Ivatsevichdrev"



V.E.Shulga

I. Soroka  
35373

## BUSINESS OFFER

1. **Goods** – particle boards, harmonic code 4410111000;
2. **Application:** the products are used for building and furniture production;
3. **Available dimensions:** the products are manufactured according to the customers' order within following range:  
width – 1830;2070mm  
length – 2440; 2750mm  
thickness – 8 ÷ 40mm
4. **Quality:** according to GOST (national standard) 10632-2007
5. **Product description:** the products are manufactured according to GOST 10632-2007.

Physical-mechanical parameters of particle boards:

- Relative density – 680 kg/m<sup>3</sup>;
- Thickness limit deviation ±0,30mm;
- Length and width limit deviation ±5,0mm;
- Density limit deviation ±10%;
- Deviation from perpendicularity of edges: no more than 2mm/m;
- Swelling in thickness in 24 hours: no more than 20%;
- Bending strength – 13,0 MPa;
- Tensile strength perpendicular to the plate face—0,35MPa;
- Formaldehyde content -- till 8,0 incl. Mg/100g. (emission class E1);
- Moisture content—5-13%.

Since 2014 year there is a plan for manufacturing moisture-resistant boards

The products are not provided with bar code.

6. **Packing:** according to GOST 26663, GOST 24597;

7. **Price:**

- 2750x1830x16mm –142 EUR/m<sup>3</sup>;
- 2750x1830x22;25;28mm –150 EUR/m<sup>3</sup>;
- 2750x1830x38mm –166 EUR/m<sup>3</sup>;
- 2440x1830x16mm –142 EUR/m<sup>3</sup>;
- 2440x1830x22;25;28mm –150 EUR/m<sup>3</sup>;
- 3050x1830x22;25;28mm –150 EUR/m<sup>3</sup>;
- 3050x1830x38mm –166 EUR/m<sup>3</sup>;
- 3600x1830x22;25;28mm –150 EUR/m<sup>3</sup>;
- 3600x1830x38mm –166 EUR/m<sup>3</sup>;

8. **Delivery basis** – FCA Ivatsevichi (including customs clearance);

9. **Load volume** – 30 m<sup>3</sup> in a truck;

10. **Supply volume** – by mutual arrangement;

11. **Shipment:** the goods are shipped by means of tarpaulin semitrailers, volume 82m<sup>3</sup>; and/or by containers (20 feet)

The rate of loading in a vehicle:

- composite particle boards of 10mm thickness—580 boards
- composite particle boards of 16mm thickness—360 boards
- composite particle boards of 22mm thickness—270 boards
- composite particle boards of 25mm thickness—240 boards

The rate of loading in a container (20 feet):

- composite particle boards of 10mm thickness—490 boards
- composite particle boards of 16mm thickness—310 boards

12. **Maintenance and service:** not provided;

13. **Terms of payment:** 100% advance payment, irrevocable L/C;

14. **Terms of sale:** single source contract;

15. **Market outlets:** Uzbekistan, Tajikistan;

16. **Preliminary marketing research of the business offer at the market of a country with the presence of the Embassy of the Republic of Belarus:** not carried out.

General Director  
OJSC "Ivatsevichdrev"



V.E.Shulga

## BUSINESS OFFER

1. **Goods** – composite particle boards with A quality of coating, harmonic code 44101113000;
2. **Application:** the products are used for furniture production;
3. **Available dimensions:** the products are manufactured according to the customers' order within following range:  
width – 1830mm  
length – 2440; 2750mm  
thickness – 8 ÷ 40mm
4. **Basic surface colours:** texture paper "SHATTDECOR", "Interprint", "Impress". We can propose more than 40 colours. To learn the catalog of decors visit our website [www.ivatsevichdrev.by](http://www.ivatsevichdrev.by)
5. **Quality:** according to STB 1348-2009
6. **Product description:** the products are manufactured according to STB 1348-2009. Emission class – E1 (formaldehyde content 4+8 milligram for 100g). The products are not provided with bar code. Relative density – 12,0 kg/m<sup>2</sup>;
7. **Packing:** according to Art. 6.4. of STB (Standards of the Republic of Belarus) 1348-2009.  
The number of composite particle boards in a package:
  - 10mm thickness—58 boards;
  - 16mm thickness—36 boards;
  - 22mm thickness—27 boards;
  - 25mm thickness –24 boards.
8. **Price:**
  - 2750x1830x10mm—3,54 EUR/m<sup>2</sup>;
  - 2750x1830x16mm—3,70 EUR/m<sup>2</sup>;
  - 2750x1830x22mm—4,49 EUR/m<sup>2</sup>;
  - 2750x1830x25mm—4,96 EUR/m<sup>2</sup>.
9. **Delivery basis** – FCA Ivatsevichi (including customs clearance);
10. **Load volume** – 1800 m<sup>2</sup> in a truck;
11. **Supply volume** – by mutual arrangement;
12. **Shipment:** the goods are shipped by means of tarpaulin semitrailers, volume 82m<sup>3</sup> and/or by containers (20 feet)  
The rate of loading in a vehicle:
  - composite particle boards of 10mm thickness—580 boards
  - composite particle boards of 16mm thickness—360 boards
  - composite particle boards of 22mm thickness—270 boards
  - composite particle boards of 25mm thickness—240 boardsThe rate of loading in a container (20 feet):
  - composite particle boards of 10mm thickness—490 boards
  - composite particle boards of 16mm thickness—310 boards
13. **Maintenance and service:** not provided;
14. **Terms of payment:** 100% advance payment, irrevocable L/C;
15. **Terms of sale:** single source contract;
16. **Market outlets:** Russian Federation, Kazakhstan, Kyrgyzstan, Tajikistan;
17. **Preliminary marketing research of the business offer at the market of a country with the presence of the Embassy of the Republic of Belarus:** not carried out.

General Director  
OJSC "Ivatsevichdrev"



V.E.Shulga